

CASE STUDY: OLYMPIA FIELDS COUNTRY CLUB

HOW OLYMPIA FIELDS COUNTRY CLUB HANDLED F&B FOR THE BMW CHAMPIONSHIP

We would like to congratulate long time FOOD-TRAK client Olympia Fields Country Club (OFCC) who recently played host to the 2020 BMW Championship golf tournament. This highly visible, and by all accounts successful event was watched by more than 2.4 million viewers. However, it was much different from previous large tournaments since no fans were present this year. With a drastically smaller F&B demand (~400 per day versus ~40,000), accurate procurement and preparation was even more essential since volume purchasing price reductions and other advantages of high throughput were not available. Their FOOD-TRAK system played an integral role in getting all aspects of F&B ready for this important, high profile event.

The preparation for any tournament begins within the purchasing department. Each outlet at OFCC requisitions goods from the central storeroom for the event. It is up to the purchasing department to determine what items are on hand and what needs to be ordered to fulfill those requisitions. OFCC purchasing team uses barcode scanning in order to quickly and accurately determine what needs to be ordered. "The FOOD-TRAK Mobile Partner handheld scanners save us a tremendous amount of time," Eric Hurley, Purchasing Manager for OFCC states. Items that need to be ordered are quickly added to a shopping list directly on the device and ready to be converted into a PO for the vendor.



Since 2012, OFCC has also utilized the FOOD-TRAK Mobile Partner scanners to convert outlet requisitions to transfers from their central storeroom where vendor deliveries arrive. Capturing this requisition data from the outlet, and having the ability to convert them to transfers using mobile computing, allows them to be more productive as it reduces redundancy and paperwork.

"THE FOOD-TRAK MOBILE PARTNER HANDHELD SCANNERS SAVE US A TREMENDOUS AMOUNT OF TIME."

*-Eric Hurley
Purchasing Manager*

Monthly inventories take one-third the time they used to take with this technology as well, and their accounting department can generate Inventory Extension and Cost of Goods Reports immediately. Prior to using handheld scanners, everything was done on paper, and according to Hurley, "it was a hassle and took longer to get reports for month end." Today, Hurley and his entire team have instant access to the reports that keep them informed while maintaining tight control over spending. Reports such as the Purchase Recap, Price Exception, Sales, and the graphical, business intelligence-based Spend Analytics, all provide timely, crucial information to make informed decisions. The Analytic Reports are used to help keep OFCC operating efficiently.

Olympia Fields Country Club will continue to operate at the highest level of service for their Members and national events. Behind the scenes, SCI is proud to support OFCC's efforts to keep F&B costs low, maintain tight control over inventory and use valuable reports to ensure they can address issues before they become costly.